Robotech CAD Solutions Celebrates 25 Years as Autodesk Value-Added Reseller
Success Built on Industry Insight and Autodesk Technology Innovation

Hoboken, NJ, March 10, 2008—Robotech CAD Solutions today announced that 2008 marks its silver anniversary as an Autodesk value-added reseller (VAR). Robotech automates building design and facility management operations providing clients using Autodesk products with implementation services, systems deployment, customization, training, and technical support. As one of the first resellers to earn Autodesk VAR designation in 1983, Robotech CAD Solutions has maintained a sterling track record of quality customer service and expertise that meets Autodesk’s high standards.

Robotech CAD Solutions provides customers with Computer-Aided Design (CAD) and Computer-Automated Facility Management (CAFM) solutions to reduce cost and increase design and management efficiency. Being located in the New York City metropolitan area gives Robotech the opportunity to work with blue chip companies such as Prudential, UBS, NYU, Sony and other corporate America facilities and design firms.

Robotech CAD Solutions has helped more than 1000 clients make the most of their Autodesk software investments over the years. That includes the introduction of forward-thinking approaches such as Building Information Modeling (BIM), an integrated workflow built on coordinated reliable information about a project from design through construction, and facility management solutions for Space Management and Building Operations.

“From the onset, Robotech CAD Solutions and Autodesk have shared a vision for technology’s potential impact on the business of design and a commitment to put customers’ needs front and center,” said Steven Blum, senior vice president, Americas Sales, Autodesk. “Our shared approach has created a successful, long-term partnership and played an important role in the evolution of building design and facility management.”

Located in Hoboken, New Jersey, Robotech CAD Solutions team includes a group of technical and sales professionals responsible for multimillion dollar revenue from software products and implementation services. Long-term projects and retained services of facility management automation and building design provide business growth and strong customer relationships. Robotech is now in the process of expanding its supported solutions with the Autodesk civil engineering and GIS products that will add the complementary components needed for covering the entire Architecture, Engineering and Construction market. “Our goal is to be the number one
solution provider for the markets of focus in our area within the next three years.” states Shlomo Marom, Robotech President.

Autodesk brought sophisticated design capabilities to the PC with AutoCAD software in 1982, and continues to build on that principle of innovation to help customers improve productivity throughout the design, construction, manufacture and management of projects. In addition, its developer partners offer thousands of niche applications that complement Autodesk products. Autodesk designates VARs based in part on their proficiency in promoting, demonstrating, installing and supporting Autodesk products, and provides VARs with business guidance, training, marketing support and incentives to deliver consistently high-quality service for the latest Autodesk applications.

About Robotech CAD Solutions
Robotech CAD Solutions, Inc., founded in 1983, is headquartered in the State of New Jersey. The company includes a team of professionals committed to providing cutting-edge computer and internet solutions and provide technical services specific to the Facilities Management (FM) and Architectural, Engineering and Construction (AEC) industries. Robotech is in the business of automating CAD and CAFM operations to maximize productivity and profitability. Robotech is an authorized Value-Added Reseller (VAR) for Autodesk products since 1983, and an Authorized Autodesk Training Center (ATC), providing complete implementation services in the Greater NYC area. For more information, call 201-792-6300 or visit www.robotechcad.com.

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